

AMCHAM
KENYA

ANNUAL
REPORT | 2019



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MESSAGE FROM THE BOARD



Dear members,

2019 was a milestone year for AmCham focused on building on the lessons learnt in 2018 to help us achieve our strategic objectives as outlined in our three-year strategic plan, 2018 - 2020.

We began the year with goals to narrow focus in our programming for effectiveness, build and strengthen our partnerships and alliances, amplify our public image and raise our profile and engage more strategically with members to deliver tangible value.

We made significant progress in delivering to our core business - business advocacy and trade and investment promotion. On business advocacy we engaged closely with both the Kenyan and US government on various issues resulting in the resolution of six critical members issues.

On trade and Investment promotion, the 2019 AmCham Business Summit was the largest, most successful to date consisting of two days of informative sessions, roundtables with key government stakeholders and structured opportunities for business to business engagement.

The Summit remains an important strategic platform to realize our advocacy mandate through the roundtable sessions with high-level government representatives as well as to promote trade and investment between Kenya and the United States with attendees having structured opportunities to engage on potential business and partnership opportunities.

2-day Summit highlights



600+
attendees



9
countries represented



105+
government officials



75
speakers participated



291+ B2B
meetings

Our trade and investment promotion also included facilitating and supporting Trade Mission Delegations. We organized a total of 44 B2B meetings for the Illinois delegation in addition to participating in the country briefings on doing business in Kenya for three other delegations.

The year also saw Amcham move to its own office. With a dedicated office space, AmCham can now move forward with carving its own identity, expanding its service offering and growing its secretariat.

The Chamber also shifted its membership administration and events management to the award winning members management platform - EventBank. This transition allowed us to streamline our operations and engagement.

Overall, we achieved great success in 2019 due to the continued commitment and support of the membership and the dedication of the secretariat.

We thank you for the continued engagement and for your support as we move forward and work in building a strong chamber, dedicated to our collective business objectives.

The AmCham Board

2

OUR CHAMBER



2.1 PHILOSOPHIES



Vision

To be Kenya's leading business Chamber, driving growth and economic prosperity through increased trade and investment between Kenya and the U.S.



Mission

To catalyze and support American and Kenyan business' trade and commercial interests.

2.2 STRATEGIC PRIORITIES



2.3 BOARD OF DIRECTORS

BOARD PRESIDENT

Ms. Phillipine Mtikitiki

VP & General Manager, Coca-Cola East and Central Africa

VICE PRESIDENT

Mr. Humphrey Lilech

Government & Regulatory Affairs Executive - Central, East and West Africa, IBM East Africa

BOARD TREASURER

Ms. Susan Sawe

Global Subsidiaries Group Head, East Africa - Citi

CEO

Mr. Maxwell Okello

American Chamber of Commerce - Kenya

Ms. Brenda Mbathi

Chief Executive Officer GE East Africa (replaced Mr. Andrew Waititu).

Ms. Angela Nganga

Corporate Affairs Director, Microsoft East Africa Emerging Markets (MCC) (replaces Sebu Haileleul).

Ms. Idah Asin

Director, Government Affairs and Policy East Africa, Johnson & Johnson.

Ms. Elizabeth Kimkung

General Manager, Legal and Corporate Affairs, Freight Forwarders.

Ms. Jane Mwangi

Area Manager East Africa, Delta Air Lines.

Mr. Tom Onyango

Partner TripleOKlaw Advocates LLP.

Ms. Diane Jones

Senior Commercial Counsellor, Foreign Commercial Service – USA Embassy.

Mr. Peter Ngahu

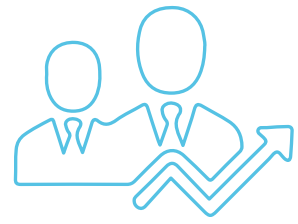
Regional Senior Partner, PwC Eastern Africa.

3

2019 HIGHLIGHTS



HOW WE PERFORMED



Membership

175

total members

25

new members



Membership
Retention

88%

retention rate



Revenue
Performance

47.7M

(2018: Kes 41M)

28.8M

growth in Events and
Sponsorship revenue
(2018: Kes 19.3M)



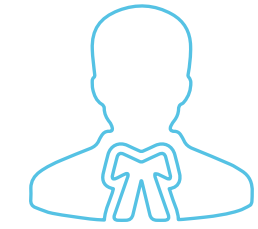
Trade & Investment
Promotion

335

facilitated B2B meetings

4

trade delegations



Business Advocacy &
Public Engagement

6

member issues resolved

124%

recorded increase in earned
press mentions
(112+ earned press mentions
up from 50 in 2018)

3.1 AMCHAM BUSINESS SUMMIT

The 2nd Annual AmCham Business Summit was a resounding success, featuring H.E. President Uhuru Kenyatta as the Chief Guest.







High-level government and business representation



High-level Kenyan and U.S. government representatives



Expert panel sessions



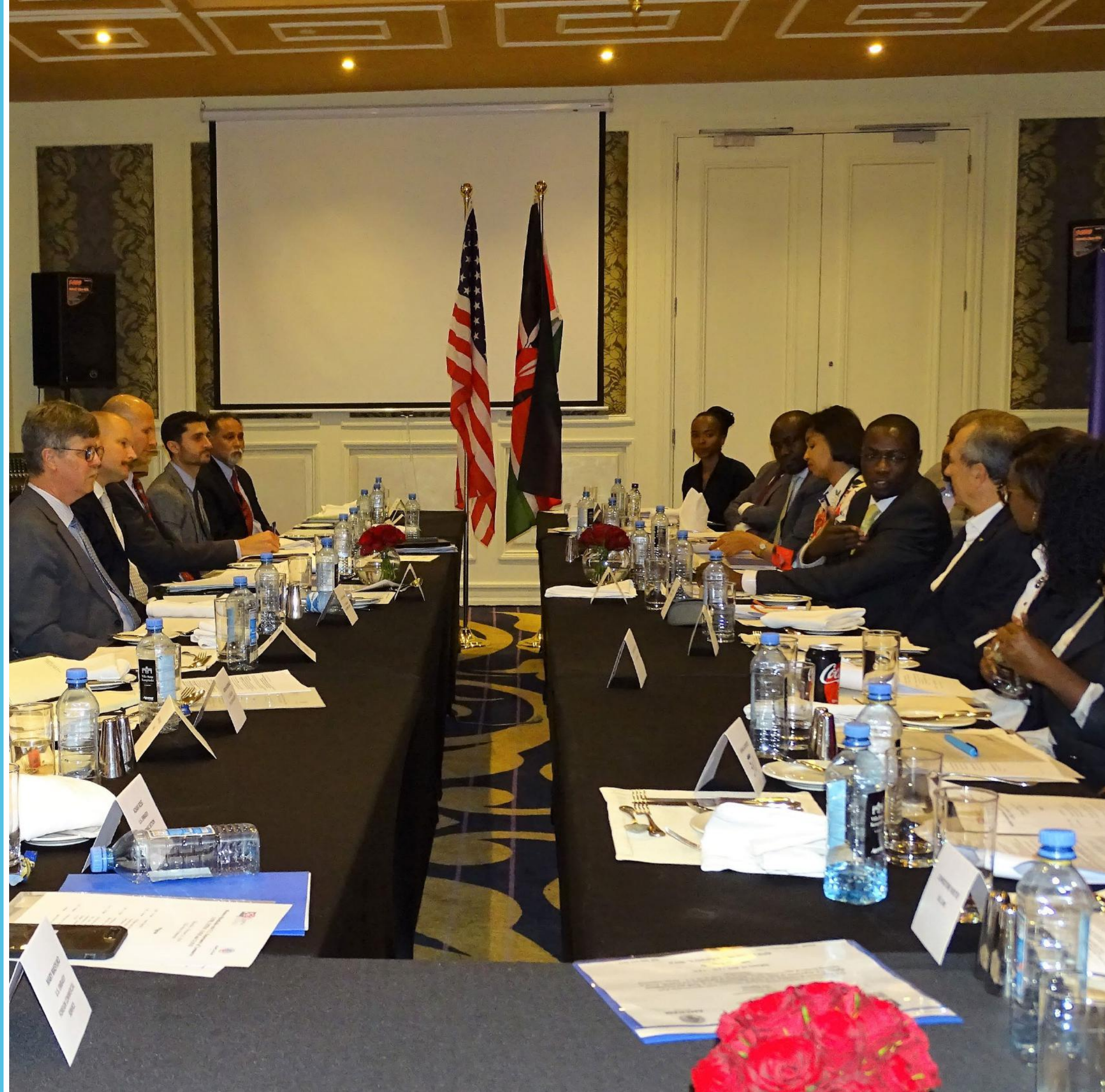
Direct B2G Engagement

3.2 U.S. GOVERNMENT DIALOGUE ON TRADE BARRIERS

We held a roundtable discussion with the U.S. Department of Commerce, the U.S. Trade Representative, the U.S. Trade and Development Agency and USAID to jointly address Kenya – U.S. trade and competitive barriers. This was the second roundtable held to discuss barriers to expanded trade between the two countries following an initial discussion in 2018.

We presented a report covering trade barriers relating to:

1. Immigration and employment laws
2. Laws and Governance
3. Government Procurement
4. Regulatory Environment
5. Tax Regime
6. Localization Measures
7. Customs and Border Measures
8. Intellectual Property Rights (IPR)
9. Investment and Services
10. State-owned enterprises engagement



3.3 WELCOME DINNER FOR U.S. AMBASSADOR TO KENYA, KYLE MCCARTER

Over 100 AmCham members attended the official welcome dinner for the U.S. Ambassador to Kenya Kyle McCarter, held at Trademark Hotel, and sponsored by Coca Cola, Del Monte and Cigna.

The event also doubled up as a farewell for the outgoing AmCham Board President Ahmed Rady, Jim Rigassio – Commercial Counsellor and Tyler Hacking – Commercial Officer at the U.S. Embassy, Nairobi.



3.4 AMCHAM WOMEN IN BUSINESS LEADERSHIP FORUM

The 2019 forum was attended by over 120 women from the AmCham membership and the private sector and featured a panel of 4 women business leaders from Citi, GE, AIG and Johnson and Johnson.

Joyce-Ann Wainaina: Global Subsidiaries Head for Sub Sahara Africa, Citi Bank

Brenda Mbathi: CEO East Africa, G.E. East Africa Services Ltd.

Catherine Igathe: Former Managing Director and CEO, AIG Kenya Insurance

Idah Asin: Director Government Affairs & Policy East Africa, Johnson & Johnson

The forum provided an opportunity for the panellists to share their personal experiences and advice for aspiring women over and above showcasing global best practice in gender diversity and inclusion in corporate leadership focusing on both workforce and supply chain development. The forum also demonstrated success strategies and methods of improving gender diversity in leadership.



3.5 AMCHAM GOLF OPEN

Held at the Karen Golf Club, the 2019 event had a full field of 108 golfers.

Overall winner: Matthew Furness of Bechtel.

1st place team: The Canadian High Commission

2nd place team: Stanbic Bank

We are grateful for the following sponsors of the tournament:

1. Citibank N.A
2. Honeywell
3. Coca – Cola Beverages Africa (CCBA)
4. Delta Air Lines
5. Grant Thornton
6. Sankara Hotel Autograph Collection and
7. The Nairobi Hospital

Additional winner prizes were sponsored by:

8. Delta Air Lines
9. Fairmont Hotel
10. Movenpick Hotels and Residences
11. Sankara Hotel Autograph Collection
12. Intercontinental Hotel
13. Radisson Blu and Park in by Radisson
14. Ibis Styles
15. Gem suites



3.6 AMCHAM THANKSGIVING DINNER

The 2019 AmCham Thanksgiving Dinner was held on November 25, 2019 at the Serena Hotel.

Corporate table sponsors included:

- Del Monte
- Citi
- Coca Cola
- Ogilvy
- PwC
- AIG Kenya Insurance
- Proctor and Gamble

In addition, Del Monte and Coca Cola provided beverage sponsorship. It was one of the most fun Thanksgiving dinners at AmCham and featured an impromptu Charity auction for one of the raffle prizes raising Kes. 35,000 to go a charity of the Embassy's choice.

Raffle prizes were sponsored by:

- The Tribe Hotel
- InterContinental Hotel Nairobi
- Radisson Blu Hotel Arboretum Nairobi



3.7 PRESS ENGAGEMENT

Press Highlights:

124% Increase in earned press mentions

112+ Increase in earned press mentions up from 50 in 2018

Communication Outreach Highlights:

121% increase in website users (23,794 website users up from 1807 in 2018)

769 combined new social media audience

5,453 combined profile views on social media



4

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2019 MILESTONES



OUR WORK

AmCham promotes sustained, inclusive and sustainable economic growth, higher levels of productivity, technological innovation leading to job creation and enhanced economic inclusion for all.

This involves improving the regulatory environment and promoting foreign direct investment.

In 2019, in line with our mission, we created value through business advocacy to improve the business environment trade and investment promotion, connecting businesses to information, business and partnership opportunities.



15

BUSINESS ADVOCACY



BUSINESS ADVOCACY

We added our voice to key discussions and action by policy makers both in Kenya and the U.S. on a range of business climate issues to support member interests. Our main activities included:



Launch of the AmCham 5-point Advocacy Agenda



Member Sector-Specific Roundtables



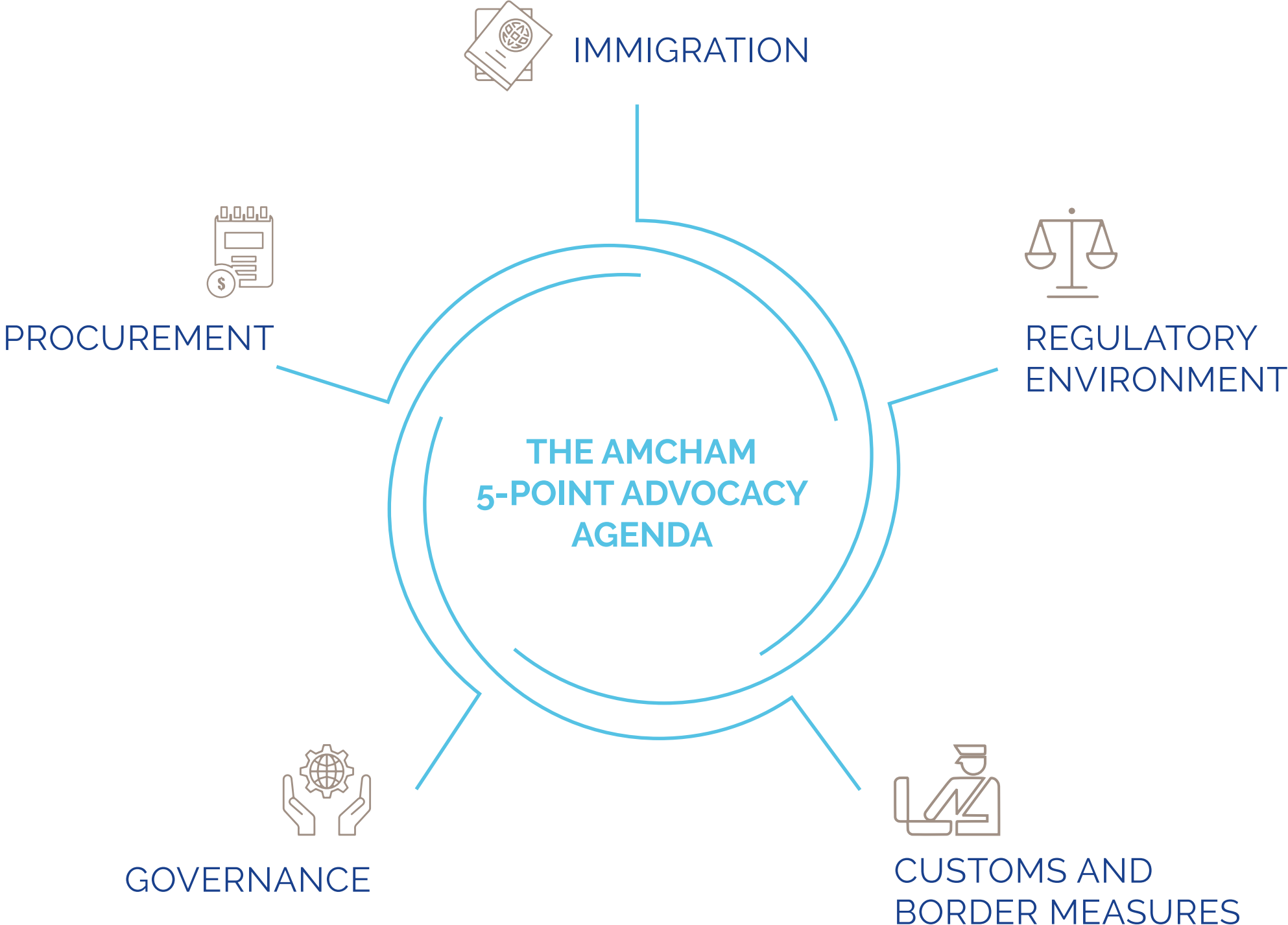
Government-Private Sector Dialogue



High-Level Panel Sessions

5.1 LAUNCH OF THE AMCHAM 5-POINT ADVOCACY AGENDA

We launched a 5-point advocacy agenda focussing on the following areas:



IMMIGRATION

ISSUE

- Lack of clarity and insufficient coverage of foreign workers under the current Immigration and Employment Law.
-

IMPACT

- Significant delays and increased costs that negatively impact the effective operations of businesses affected especially related to operations requiring specialized skills and skills transfer programs.
-

PROPOSED POLICY RESOLUTION

- Amendment of the law to create work permit categories or exemptions for intra-company transfers and regional hubs as has been recognized by the Special Economic Zones Act of 2017.
-

OUTCOMES

- We engaged directly with the Department of Immigration to intervene and close issues relating to work permit denial for our members. We also formed an immigration taskforce to spearhead advocacy and engagement around this issue toward achieving the proposed policy resolution.
-

PROCUREMENT

ISSUE

- Lowest bidder policy, lack of transparency and graft in public procurement processes making it virtually impossible for American companies to compete for public projects.
-

IMPACT

- U.S. companies are locked out of significant and lucrative projects/opportunities • Denies Kenya the benefit of great American quality, solutions and innovation. Negative perception reduces Kenya's competitiveness as an investment destination.
-

PROPOSED POLICY RESOLUTION

- Change in Kenya government procurement policy to consider the following factors:
 - Quality
 - Project lifetime value
 - Incorporation of local resources both material and human
 - Opportunity for skills transfer
 - Technology adoption such as Blockchain and Artificial Intelligence that hold the promise of curbing graft and instilling trust in government procurement processes.
-

OUTCOMES

- We requested U.S. Government support through the Trade and Investment Working Group in providing relevant technical assistance towards strengthening Kenya's procurement processes and systems to be at par with global standards for improved accountability, reporting and enforcement specifically, the U.S. Trade and Development Agency's (USTDA) Global Procurement Initiative (GPI).
-

GOVERNANCE

ISSUE

- Significant non-payment risk for contracts fully delivered to the Government of Kenya coupled with lengthy commercial dispute resolution processes, occasioning business revenue losses.
-

IMPACT

- Compromises income, cash flows and lowers the credit rating of affected companies
 - Long commercial dispute resolution cycles negatively impact contracts resulting in loss of revenue.
 - Compromises service delivery and increases risk aversion.
-

PROPOSED POLICY RESOLUTION

- Strengthening government of Kenya financial disbursement systems and processes to ensure timely payment of suppliers and contractors
 - Strengthening of the local judicial commercial dispute resolution mechanisms to effectively address contract enforcement.
-

OUTCOMES

- We requested U.S. Government support through the U.S. Embassy for commercial diplomacy in resolving long-standing contract enforcement issues for our members.
-

CUSTOMS MEASURES

ISSUE

- Delays in customs clearance due to multitude of government agencies involved. Antiquated standards at KEBS.
 - The 4-day timeline for Customs Clearance Completion past which storage charges are incurred, as the current processes need 10 days lead time end to end.
-

IMPACT

- The 4-day timeline for customs clearance completion past which storage charges are incurred was costing companies significantly.
 - The lack of sufficient capacity for technical evaluation of non-pharm products is causing supply delays in healthcare service delivery.
-

PROPOSED POLICY RESOLUTION

- Adequate equipment handling devices and sufficient officers on ground to enable all verification to happen within 24 hours of container arrival to port.
 - Temporary extension of the timeline back to the previous 11 days during which time the suggested measures to increase efficiency of the clearance processes to meet the preferred 4-days are implemented.
-

OUTCOMES

- Collaborative engagements and adding our voice to the issue resulted in the government removing more than 20 agencies from the ports leaving only Immigration, Port Health and Port Security Office, Kenya Revenue Authority (KRA), Kenya Ports Authority (KPA) and Kenya Bureau of Standards (KEBS) with full access.
 - KEBS was assigned lead agency in coordinating inspection of goods at the country of origin and the issuance of Certificate of Conformity to ensure quality standards "and the adherence to other regulatory requirements".
-

REGULATORY ENVIRONMENT

ISSUE

- Product quality standards - Outdated standards are still in use and there is a lack of technical capacity to formulate, adapt/adopt or implement standards that are at par with internationally recognized standards.
- Lack of clarity and communication on applicable regulation in various sectors and County versus National requirements – There is a general lack of clarity and communication on applicable regulation in various sectors coupled by double requirements to satisfy National and County governments particularly in business licensing and taxation.
- Ad hoc changes to regulation and a lack of communication of the same - There is lack of engagement with the private sector in determining regulation and a lack of communication of changes or delays in such leading to cases of non-compliance.
- Treatment of technicalities as non-compliance – Technicalities still endure the same punitive penalties that are levied on cases of non-compliance without consideration or concession.

IMPACT

- Business revenue losses due to punitive penalties applied to technicalities and non-compliance.
 - Challenges in expanding operations to different areas of the country with specific difficulties in making inroads in the counties.
-

REGULATORY ENVIRONMENT

PROPOSED POLICY RESOLUTION

- Review of the current Kenya Bureau of Standards (KEBS) processes and requirements e.g. for energy drinks and for labelling of medical devices and consider extension or waivers to allow adequate time for compliance.
 - Review and harmonization of existing regulation and penalties.
 - Development of a sector-based engagement platform for use in review of existing regulations and in gathering private-sector input during formulation of new regulation.
-

OUTCOMES

- As a result of engagement with the Kenya Bureau of Standards to resolve a case for one of our members, a committee was formed to review the quality standard applied to energy drinks in Kenya with a view to updating it to reflect current global innovations and standards in ingredients and production.
-

5.2 MEMBER SECTOR-SPECIFIC ROUNDTABLES

We convened and co-hosted with the Foreign Commercial Service of the U.S. Embassy, a series of sector specific roundtable sessions focusing on Manufacturing, Agribusiness, Healthcare and Construction to engage the membership on:

- What it would take to unlock greater American investment in these sectors by both existing and new players.
- What are the key drivers that must be in place to enable this?
- What are the big opportunities that play to American business strengths?
- What are some practical steps that can be taken towards realizing this?
- Surface and deep dive into challenges/barriers that are unique to American businesses that are negatively impacting operations and hindering growth and further investment in these sectors – both locally and regionally (as applicable). We held a total of 4 Roundtables on the following:



MANUFACTURING ROUNDTABLE



Key Conclusions

Restructure the AmCham Manufacturing Committee into a working task force consisting of sector players and the Ministry of industrialization.

Review the existing position paper on manufacturing to incorporate further input from the session and documented company specific issues to give context on the extent and impact of the barriers.

Use the reviewed position paper as the basis for engagement with the Ministry of industrialization and the U.S. Government through the Kenya – U.S. Trade and Investment Working Group.

AmCham and the U.S. Embassy to work towards engaging with the Kenyan government on macroeconomic and geopolitical issues affecting manufacturing in Kenya and the region.

AGRIBUSINESS ROUNDTABLE



Key Conclusions

Agricultural tax after value add deemed unreasonable and negatively impacting efforts to develop the agricultural value chain.

Protection of demarcated, gazetted agricultural land from other commercial activities through enforcement of existing land use policies.

Consolidation of actors and agencies to provide clear, documented guidelines and necessary informational support for investors looking to invest in agriculture in the country.

Collaboration with government to map out and make openly available existing data on the factors of agricultural production in Kenya to support investor decision-making.

Development, implementation and enforcement of regulation focusing on ensuring that the rules are clear, and the field is level for all players including regulation on quality and correspondent fair market size.

HEALTHCARE



Key Conclusions

Approach the national Ministry of Health, County governments through the Council of Governors and Health Committee of the National Assembly with the goal of developing a collaborative platform to work together to address key priorities or challenges they have identified to the implementation of UHC, as applicable and beneficial to AmCham members.

Look into opportunities afforded by other GoK priorities in healthcare such as the National Action Plan for Health Security and the desire for the creation of a National Health Institute as possible entry points to collaborative action with AmCham.

CONSTRUCTION



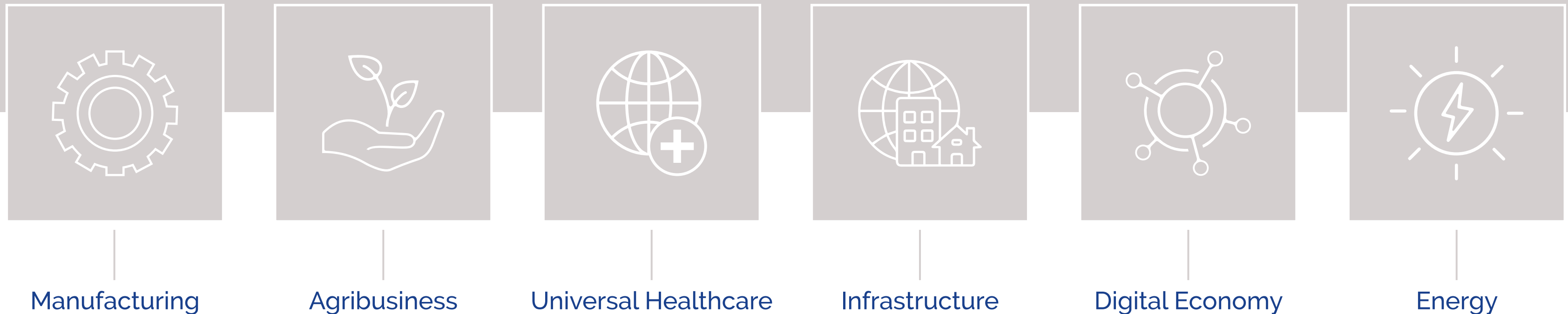
Key Conclusions

AmCham and the Foreign Commercial Service at the U.S. Embassy to facilitate linkages with U.S. companies for potential partnerships through B2B matchmaking for incoming and outgoing trade missions as well as training and skills transfer in the industry to match global standards.

5.3 GOVERNMENT - PRIVATE SECTOR DIALOGUE

We held six sector forums bringing together Kenyan government officials, including Cabinet and Principal Secretaries and both American and Kenyan private sector stakeholders for solution-focused dialogue on growing business in the following sectors:

The roundtable format discussions in the forums focused on opportunities available for private sector trade and investment, current and potential challenges relating to these investment opportunities, possible solutions and recommendations for moving forward to encourage increased private sector trade and investment.



5.4 HIGH-LEVEL PANEL DISCUSSIONS

THE AFRICA CONTINENTAL FREE TRADE AREA PANEL SESSION

Outputs

- Ensuring the private sector is well represented and engaged in the implementation of the agreement.

- Focus on opportunities for trading in services, given Kenya's comparative advantage.

- Harmonization of acceptable standards throughout Africa to ease cross border trade.

- Support SMEs to help them reap the benefits of a free trade area.

- Collaborate with international stakeholders as trade partners for the full realization of the agreement.

EAST AFRICA TRADE PANEL SESSION

Outputs

- There is a huge opportunity for e-commerce in creating digital trade corridors.

- Need for EAC partner states to be vigilant and ensure legal enforcement.

- The regional integration process provides possibility and opportunity to foster political cohesion which will improve trade integration.

- Adoption of trade facilitation agreement and common instruments in implementing the trade facilitation agreement; this has had an impact on enhancing transparency.

THE PROSPER AFRICA PANEL

The session focused on providing businesses present with information on the Prosper Africa initiative and how they could use it to access opportunities and expand across the continent.

Prosper Africa aims at substantially increasing two-way trade and investment between the United States and Africa unlocking opportunities to do business in Africa. It brings together 16 U.S. government agencies to ease accessibility and partnership in trade and investment.

The initiative provides a one-stop shop for a full range of services for both U.S. and Africa businesses and investors. It advances American and African prosperity and security, supporting jobs and demonstrating the superior value of transparent markets and private enterprise for driving growth.

The initiative also aims to support African partner states in enhancing good governance, rule of law, and transparent, fair commercial practices.



6

TRADE AND
INVESTMENT
PROMOTION



TRADE AND INVESTMENT PROMOTION

We provided country briefings for 3 trade and investment inbound delegations and independently hosted one inbound trade mission as follows:

Miami-DADE

In country briefing on Doing Business in Kenya.



Illinois Trade Mission Facilitation

We independently facilitated a Trade Mission Delegation from the State of Illinois consisting of **8 companies** representing **4 sectors** and organized a total of **44 B2B meetings** held during the mission.



The National Association of Securities Professionals/MiDA

In country briefing on Doing Business in Kenya.



U.S. Jewish Community

In country briefing on Doing Business in Kenya.



6.1 ILLINOIS TRADE DELEGATION

We hosted a Trade Mission Delegation from the State of Illinois comprising of:



8 Companies



4 sectors



44 B2B meetings



7

OTHER
ACHIEVEMENTS



7.1 MOU WITH USAID

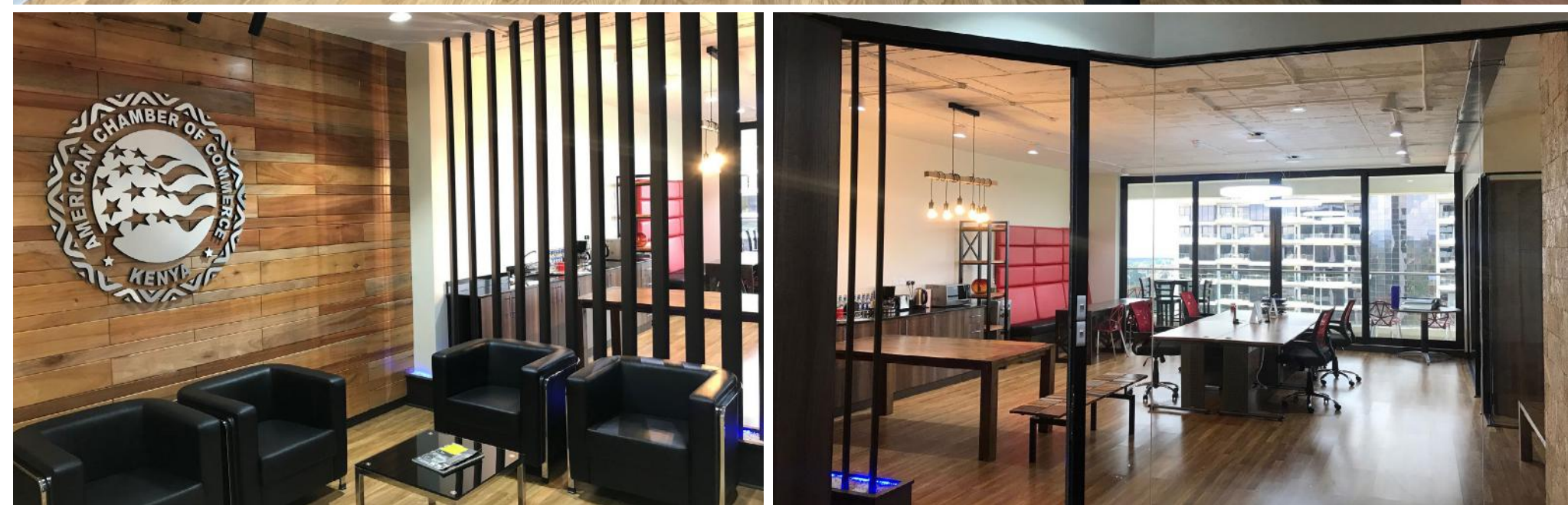
“Prosper Kenya Initiative”

We conceived and developed the “Prosper Kenya Initiative” and signed an MoU with USAID to strengthen commercial cooperation, B2B linkages, and strengthen capacity of both U.S. and Kenyan businesses, including SMEs, to participate in available market opportunities. The MoU, a first of its kind will form a basis for modelling future engagements for USAID with other AmChams in the region.

7.2 OFFICE RELOCATION

We moved from a shared office space hosted by Coca-Cola in Upperhill to a fully operational 2200 sq ft dedicated office space on the 10TH Floor of The Address on Muthangari Drive.

This move marked a milestone in the history of AmCham Kenya as the first time the Chamber ran an independent office. The move was necessary for the Chamber to carve out its identity, expand its services offering and the secretariat.



7.3 ONLINE MEMBERSHIP AND EVENTS MANAGEMENT SYSTEM

The Chamber made a full transition to an online membership and events management system called EventBank. EventBank allows us to streamline processes related to membership application, renewal, payment collection as well as plan, promote and execute events and maintain direct, regular communication with our members.

The system automates membership application and renewal, facilitating both seamlessly online complete with integrated payment options. It also maintains the full database of members allowing them to manage their membership with automated renewal notices, register their team members and engage with the Chamber through our email campaigns.

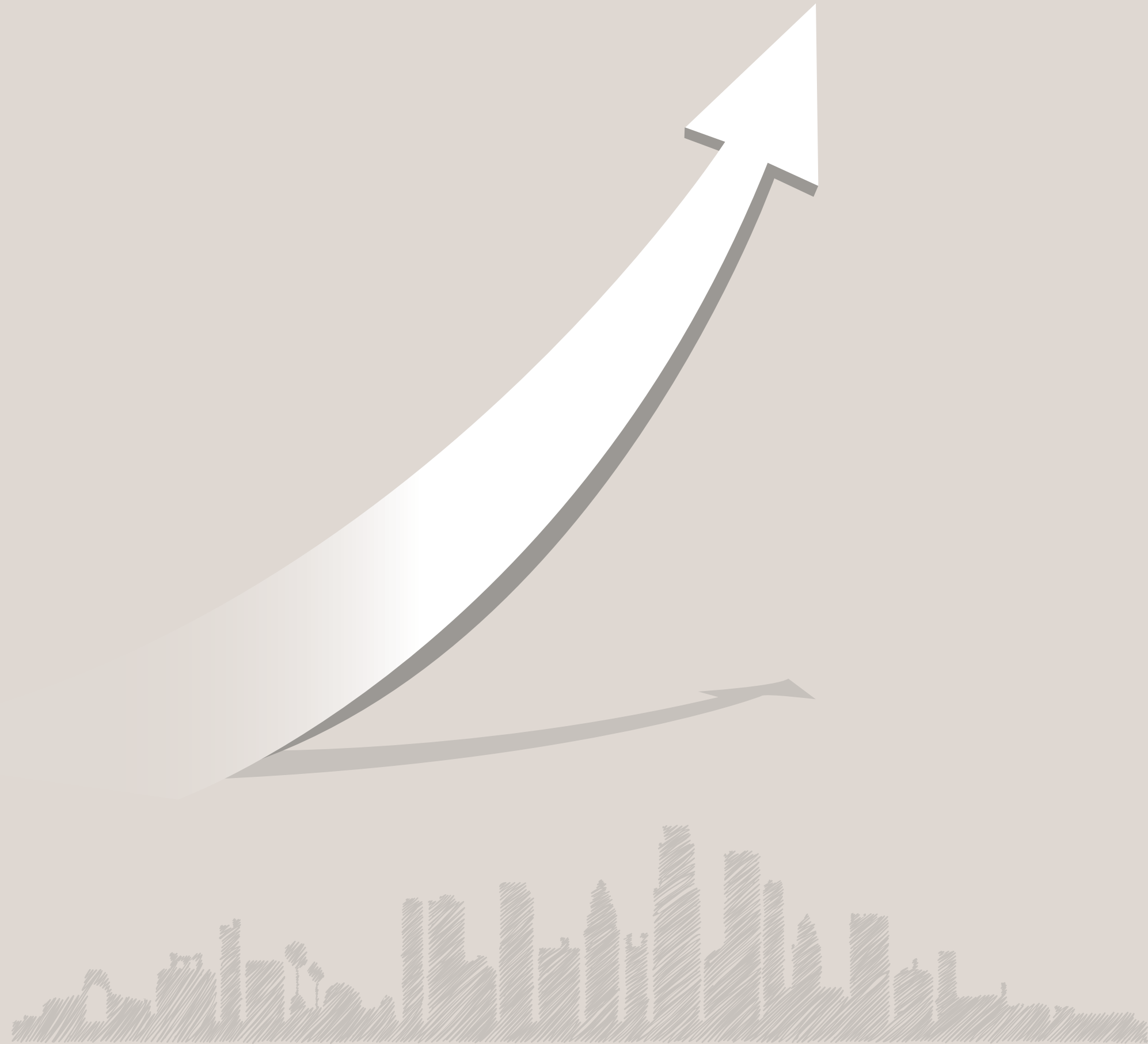
It also gives access to all the Chamber's event information and supports event marketing and promotion, managing registrations, collecting event payments and facilitating smooth check-ins even for multiple events happening simultaneously. EventBank has increased efficiency at the Chamber, streamlining processes and consolidating our operations and engagement.



LOOKING AHEAD

We continue to focus on driving value for our members by focusing on our mission to catalyze and support American and Kenyan business, trade and commercial interests.

We will remain true to our values of **intergrity, trust** and **value creation**, as we look towards providing platforms that enhance business to business and business to consumer engagement, driving business as well as public-private engagement through advocacy and direct intervention to support member needs.



8

2019 MEMBER
LISTING



8.1 PLATINUM MEMBERS

Abbott Labs
Acorn Management Services
AECOM Professional Services Kenya (PTY) Ltd.
Africair Inc.
AIG Kenya Insurance
Alpha Africa Group
American Tower Corporation
Becton Dickinson E.A (BD)
Bowmans Law (Coulson Harney LLP)
Cargill Kenya Ltd.
Centum
Cisco Systems East Africa
Citi Bank N.A.
Coca-Cola Bottlers Association (CCBA)
Coca-Cola Central East and West Africa
CURE International
Del Monte Kenya
Dell Emerging Markets Ltd.
Deloitte EA
Delta Air Lines
Dentons Hamilton Harrison and Mathews
DHL Global Forwarding
Dow Chemical East Africa Ltd.

East Africa Trade and Investment Hub (DAI)
Eaton Electric Ltd.
Eco Steel Africa
Everstrong Capital
Fairmont hotels & Resorts Kenya
Family Health International - FHI 361
Fragomen Kenya Ltd.
Freight Forwarders
G.E. East Africa Services Ltd.
Google Kenya
Grant Thornton
Gras Savoye Kenya Insurance Brokers Ltd.
Guarantee Trust Bank Ltd.
Honeywell Technologies
IBM East Africa Ltd.
Insurance Regulatory Authority
Johnson and Johnson (JNJ)
Kenya Tourism Board
Mars Wrigley Confectionary
Medtronic Plc
Micato Safaris
Microsoft East Africa
Minet Insurance Brokers Ltd.

Movenpick Hotel and Residences
Oracle Systems Ltd.
Preferred Personnel Africa
PricewaterhouseCoopers Ltd. (PwC)
Procter & Gamble Services Ltd. (P&G)
Radisson Blu Hotel, Upperhill Nairobi
RE/MAX Kenya
Regus Kenya
Rent Co.
Sankara Nairobi
SEACOM Kenya
Stanbic Bank
Syngenta Foundation
Tatu City Limited (Rendeavour)
The Nairobi Hospital
TradeMark East Africa
TripleOKLaw Advocates
UBA Kenya
UBER Kenya Ltd.
Villa Rosa Kempinski
VISA CEMEA

8.2 GOLD MEMBERS

3M
BDP International
Bechtel BNT Construction & Engineering (K)
Daly and Inamdar Advocates
DT Dobie (CFAO)
Gemsuites
Green Earth Bureau
Horizons Group Ltd.
Kaplan & Stratton Advocates Nairobi
KIBO Africa
KK Security
Manpower Networks
Mantrac Kenya (Caterpillar)
SGS Kenya Ltd.
Silver Ray HR
Tecnosoluciones Integrales
Timken (South Africa) Holdings Pty
Trans Business Machines (TBM)
UPS (Freight in Time)

8.3 SILVER MEMBERS

Avenue Lesae and Rentals East Africa
Brown's Cheese
Control Risks East Africa
Dalberg Global Development Advisors
Demi Systems
Dry Associates Investment Group
ECOLAB East Africa (K) Ltd.
Enreal Ltd.
Executive Healthcare Solutions Ltd.
Flexi Personnel
Fraym.io
FSI Worldwide (Kenya) Ltd.
G4S Secure Data Solutions Kenya Ltd.
Genghis-capital
Hospitality Systems Consultants Ltd.
iBUILD Kenya
Ikapa media EA
Impulse Promotions
InterContinental Nairobi
Junior Achievement Kenya
Kanaga & Associates
Karen Blixen Coffee Gardens
Kozi Student Travel Limited
Little Africa
Marc (K) Ltd.
MIC Global Risks (Insurance Brokers) Ltd.
Nancy Ellen Crooks Foundation
Nielsen Ltd.
OBG Company Ltd.
Om Nom Nom Ltd - Dominos, ColdStone
On Eagle Wings Rescue (OEW)
Oseko & Ouma Advocates
Park Inn by Radisson
Prime Bank Ltd.
Sapta Trust
Securex Agencies (K) Ltd.
Splashworld Ltd.
Transcend Media Group
Urban Coffee
Wood Products (K) Ltd.
Workable LLP
X-Calibur Construction Chemistry (E.A.) Ltd.

8.4 AFFILIATE MEMBERS

4G Capital
Aristocrats Insurance Brokers
B.M Musau & Company Advocates
City Clock Ltd.
DLR Group
Envirofit Kenya Ltd.
Fincredit Kenya
Global Communities – CHF
International School of Kenya
Kenya Property Realtors Association
Leadership Management International
Magna Hotel & Suites
Santa Fe Relocation Services

8.5 INDIVIDUAL MEMBERS

Akinyi Adongo
David Furnivall
Davinder Sikand
Dinesh Shah
Joan Sikand
Paul Rees
Tobias Otieno
Waithera Njenga
Yolanda Tavares





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